St. Paul Journal

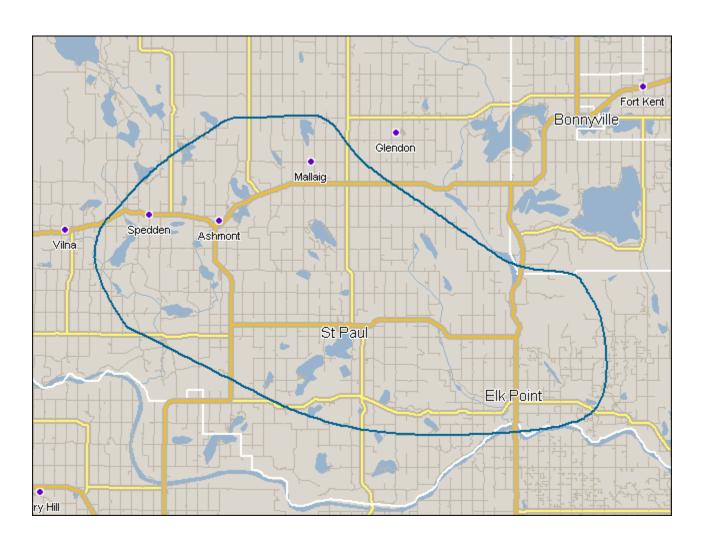
Publication: St. Paul Journal

Code: 80008

Market: St. Paul, AB Population: 8 359

Publishing Day: Tuesday

Source: ComBase 2008/2009 Study

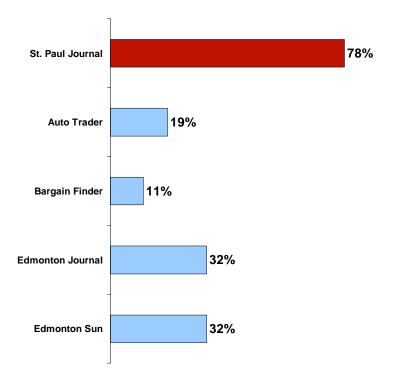


The measurement geography is based on data from Market Analyzer at a minimum 45% household penetration for controlled circulation papers and a minimum 30% household penetration for paid papers.

Readership and Demographics

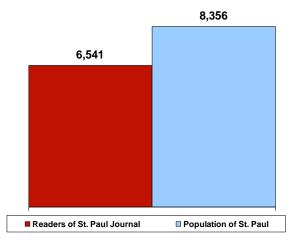
NET READERSHIP*

78% of St. Paul adults read any of the last 4 issues of St. Paul Journal.



NET READERS

6,541 St. Paul adults read any of the last 4 issues of St. Paul Journal.



^{*} cumulative readership - read any of the last four issues of community paper / read any of the last five weekday issues of daily newspaper

NEWSPAPER READERSHIP

- 82% of St. Paul adults read any community newspaper.
- 49% of St. Paul adults read any daily newspaper.
- 38% of St. Paul adults can only be reached with community newspapers.

READER DEMOGRAPHICS:

St. Paul Journal

 80% of females read St. Paul Journal.*

| GENDER | |
|---------------------|-----|
| Male | 77% |
| Female | 80% |
| AGE | |
| 18-34 years old | 71% |
| 35-49 years old | 87% |
| 50+ years old | 77% |
| EDUCATION | |
| High School or less | 73% |
| Tech. or College | 85% |
| University + | 88% |
| HOUSEHOLD INCOME | |
| <\$30K | 68% |
| \$30-49K | 91% |
| >\$50K | 81% |
| RESIDENCE | |
| Own Residence | 79% |
| Rent Residence | 67% |
| FAMILY STATUS | |
| With children | 78% |
| Without children | 78% |

Media Habits

MAIN REASONS FOR READING COMMUNITY NEWSPAPERS

35% of St. Paul Journal readers said the main reason for reading the paper is advertising.

| | St. Paul Readers* | Community Newspaper Readers** |
|-----------------|----------------------|-------------------------------------|
| Editorial | 37% | 36% |
| Local News | 82% | 81% |
| Local Events | 70% | 69% |
| Classified | 37% | 36% |
| Real Estate | 27% | 26% |
| Jobs/Employment | 30% | 29% |
| Advertising | 35% | 34% |
| Flyers | 28% | 27% |

^{*}read any of the last four issues of community newspaper

READERSHIP OF FLYERS DELIVERED WITH COMMUNITY NEWSPAPERS

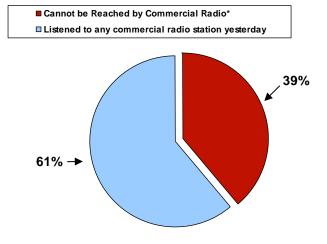
(Read Always Or Sometimes)

46% of community newspaper readers always or sometimes read Automotive flyers delivered in their community newspaper.

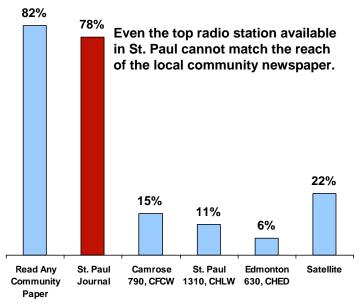
| Automotive Supply or Service | 46% |
|-----------------------------------------|-----|
| Computer Hardware or Software | 39% |
| Department Stores including Clothing | 69% |
| Drug Store or Pharmacy | 67% |
| Fast Food Restaurant | 42% |
| Furniture or Appliances or Electronics | 65% |
| Grocery Store | 81% |
| Home Improvement Store | 75% |
| Investment or Banking Services | 24% |
| Telecommunication and Wireless Products | 35% |
| Other Products or Services | 60% |

COMMUNITY PRINT MEDIA VS. RADIO

A newspaper is often read by more than one person and has a long shelf life. Radio is a fragmented medium requiring many ads on many stations to effectively reach the market.



39% of St. Paul adults cannot be reached with commercial radio.



^{**}read any community newspaper