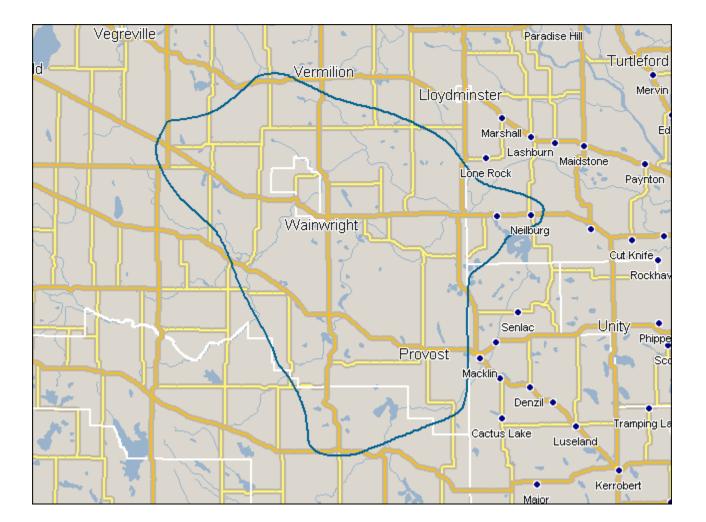
Wainwright Edge

Publication: Wainwright Edge Code: 80208 Market: Wainwright, AB Population: 14 040 Publishing Day: Friday Source: ComBase 2008/2009 Study



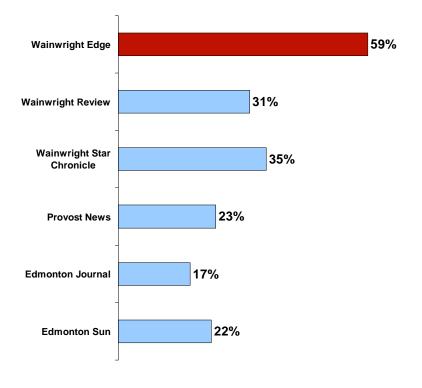
The measurement geography is based on data from Wainwright Analyzer at a minimum 45% household penetration for controlled circulation papers and a minimum 30% household penetration for paid papers.

Readership and Demographics

:

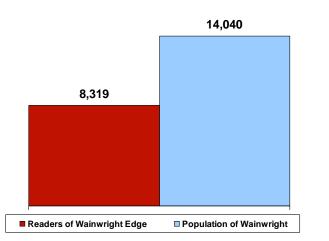
NET READERSHIP*

59% of Wainwright adults read any of the last 4 issues of Wainwright Edge.



NET READERS

8,319 Wainwright adults read any of the last 4 issues of Wainwright Edge.



* cumulative readership - read any of the last four issues of community paper / read any of the last five weekday issues of daily newspaper

NEWSPAPER READERSHIP

- 77% of Wainwright adults read any community newspaper.
- **31%** of Wainwright adults read any daily newspaper.
- **51%** of Wainwright adults can only be reached with community newspapers.

READER DEMOGRAPHICS: Wainwright Edge

 63% of females read Wainwright Edge.*

| GENDER | |
|---------------------|-----|
| Male | 56% |
| Female | 63% |
| AGE | |
| 18-34 years old | 55% |
| 35-49 years old | 61% |
| 50+ years old | 62% |
| EDUCATION | |
| High School or less | 61% |
| Tech. or College | 55% |
| University + | 61% |
| HOUSEHOLD INCOME | |
| <\$30K | 63% |
| \$30-49K | 68% |
| >\$50K | 59% |
| RESIDENCE | |
| Own Residence | 56% |
| Rent Residence | 82% |
| FAMILY STATUS | |
| With children | 66% |
| Without children | 54% |

Media Habits

REASONS FOR READING COMMUNITY NEWSPAPERS

41% of Wainwright Edge readers said they read their community newspaper for advertising.

| 41% | 41% |
|-----|----------------------------------------|
| 83% | 84% |
| 73% | 74% |
| 41% | 45% |
| 31% | 30% |
| 27% | 30% |
| 41% | 43% |
| 36% | 34% |
| | 83% 73% 41% 31% 27% 41% |

*read any of the last four issues of community newspaper ** read any community newspaper

READERSHIP OF FLYERS DELIVERED WITH COMMUNITY NEWSPAPERS

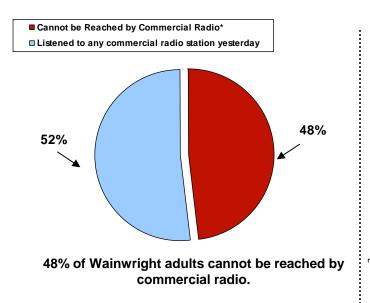
(Read Always Or Sometimes)

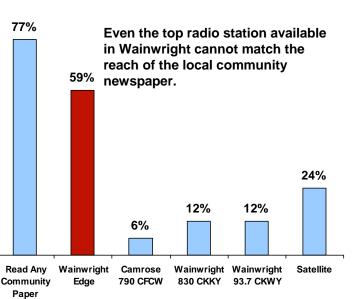
49% of community newspaper readers always or sometimes read Automotive flyers delivered in their community newspaper.

| Automotive Supply or Service | 49% |
|-----------------------------------------|-----|
| Computer Hardware or Software | 41% |
| Department Stores including Clothing | 66% |
| Drug Store or Pharmacy | 63% |
| Fast Food Restaurant | 33% |
| Furniture or Appliances or Electronics | 64% |
| Grocery Store | 74% |
| Home Improvement Store | 66% |
| Investment or Banking Services | 31% |
| Telecommunication and Wireless Products | 37% |
| Other Products or Services | 56% |

COMMUNITY PRINT MEDIA VS. RADIO

A newspaper is often read by more than one person and has a long shelf life. Radio is a fragmented medium requiring many ads on many stations to effectively reach the market.





*did not listen to radio yesterday or listened to CBC only