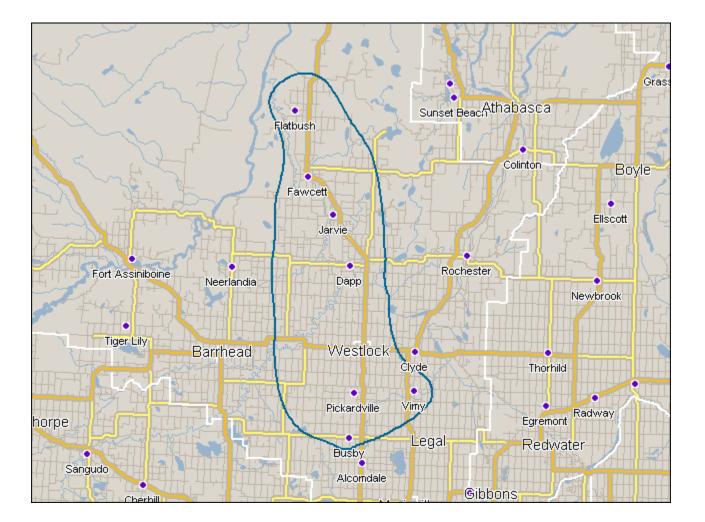
Westlock News

Publication: Westlock News Code: 80130 Market: Westlock, AB Population: 7 811 Publishing Days: Source: ComBase 2008/2009 Study

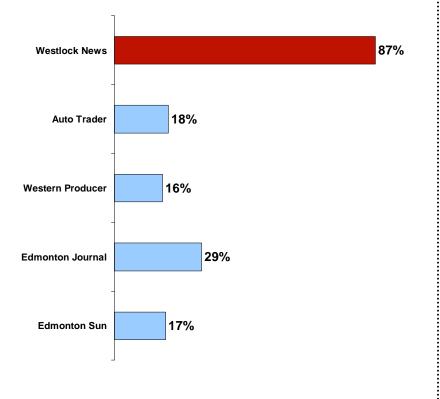


The measurement geography is based on data from Westlock Analyzer at a minimum 45% household penetration for controlled circulation papers and a minimum 30% household penetration for paid papers.

Readership and Demographics

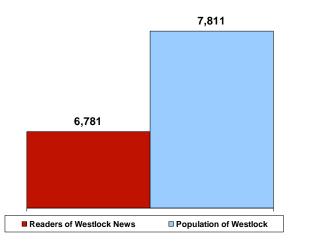
NET READERSHIP*

87% of Westlock adults read any of the last 4 issues of Westlock News.



NET READERS

6,781 Westlock adults read any of the last 4 issues of Westlock News.



* cumulative readership - read any of the last four issues of community paper / read any of the last five weekday issues of daily newspaper

NEWSPAPER READERSHIP

- 88% of Westlock adults read any community newspaper.
- **39%** of Westlock adults read any daily newspaper.
- **51%** of Westlock adults can only be reached with community newspapers.

READER DEMOGRAPHICS:

Westlock News

 90% of females read Westlock News.*

GENDER	
Male	84%
Female	90%
AGE	
18-34 years old	85%
35-49 years old	83%
50+ years old	89%
EDUCATION	
High School or less	85%
Tech. or College	89%
University +	90%
HOUSEHOLD INCOME	
<\$30K	73%
\$30-49K	88%
>\$50K	89%
RESIDENCE	
Own Residence	87%
Rent Residence	81%
FAMILY STATUS	
With children	92%
Without children	84%

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Media Habits

REASONS FOR READING COMMUNITY NEWSPAPERS

37% of Westlock News readers said they read their community newspaper for advertising.

	Westlock News Readers*	Community Newspaper Readers**
Editorial	37%	36%
Local News	88%	87%
Local Events	66%	66%
Classified	45%	44%
Real Estate	38%	39%
Jobs/Employment	26%	26%
Advertising	37%	37%
Flyers	28%	28%

*read any of the last four issues of community newspaper ** read any community newspaper

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READERSHIP OF FLYERS DELIVERED WITH COMMUNITY NEWSPAPERS

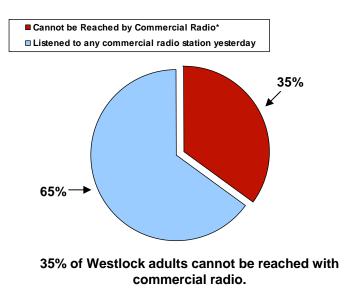
(Read Always Or Sometimes)

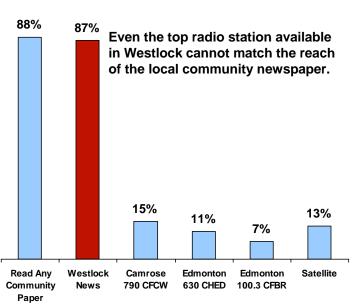
43% of community newspaper readers always or sometimes read Automotive flyers delivered in their community newspaper.

Automotive Supply or Service	43%
Computer Hardware or Software	37%
Department Stores including Clothing	66%
Drug Store or Pharmacy	64%
Fast Food Restaurant	33%
Furniture or Appliances or Electronics	59%
Grocery Store	68%
Home Improvement Store	67%
Investment or Banking Services	28%
Telecommunication and Wireless Products	29%
Other Products or Services	55%

COMMUNITY PRINT MEDIA VS. RADIO

A newspaper is often read by more than one person and has a long shelf life. Radio is a fragmented medium requiring many ads on many stations to effectively reach the Westlock.





*did not listen to radio yesterday or listened to CBC only