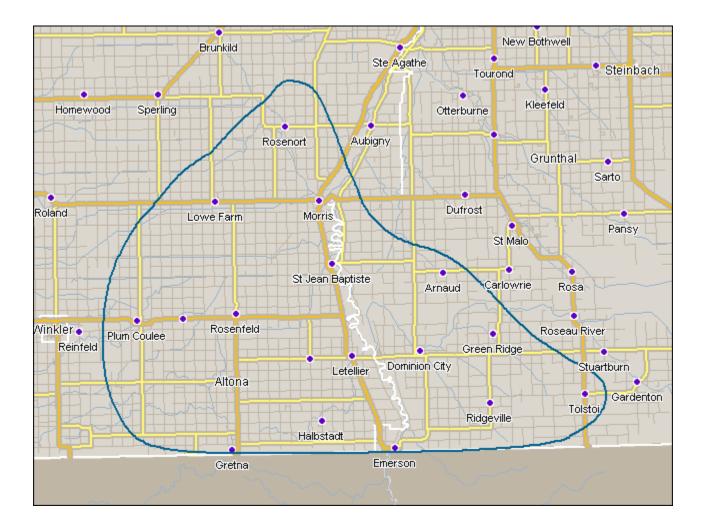
# The Red River Valley Echo

Publication: The Red River Valley Echo Code: 60042 Market: Altona, MB Population: 11 291 Publishing Day: Friday Source: ComBase 2008/2009 Study



The measurement geography is based on data from Market Analyzer at a minimum 45% household penetration for controlled circulation papers and a minimum 30% household penetration for paid papers.

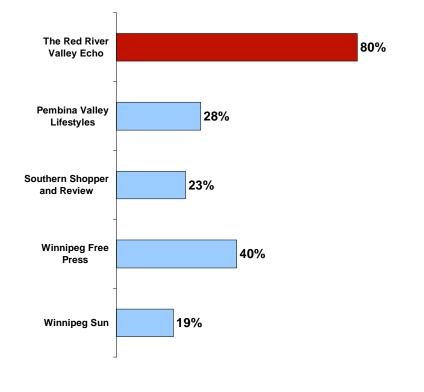
### **Readership and Demographics**

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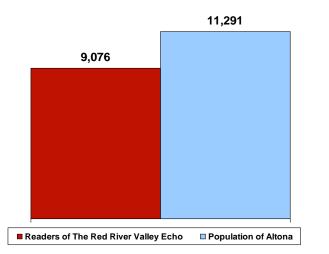
#### **NET READERSHIP\***

80% of Altona adults read any of the last 4 issues of The Red River Valley Echo.



#### **NET READERS**

9,076 Altona adults read any of the last 4 issues of The Red River Valley Echo.



\* cumulative readership - read any of the last four issues of community paper / read any of the last five weekday issues of daily newspaper

#### **NEWSPAPER READERSHIP**

- 88% of Altona adults read any community newspaper.
- **49%** of Altona adults read any daily newspaper.
- 45% of Altona adults can only be reached with community newspapers.

#### **READER DEMOGRAPHICS:**

#### The Red River Valley Echo

• 84% of females read The Red River Valley Echo.\*

GENDER	
Male	77%
Female	84%
AGE	
18-34 years old	72%
35-49 years old	75%
50+ years old	90%
EDUCATION	
High School or less	78%
Tech. or College	79%
University +	94%
HOUSEHOLD INCOME	
<\$30K	70%
\$30-49K	92%
>\$50K	83%
RESIDENCE	
Own Residence	82%
Rent Residence	60%
FAMILY STATUS	
With children	76%
Without children	84%

### **Media Habits**

### REASONS FOR READING COMMUNITY NEWSPAPERS

30% of The Red River Valley Echo readers said they read their community newspaper for advertising.

	The Red River Valley Echo Readers*	Community Newspaper Readers**
Editorial	34%	36%
Local News	88%	87%
Local Events	55%	56%
Classified	36%	39%
Real Estate	17%	17%
Jobs/Employment	22%	22%
Advertising	30%	31%
Flyers	27%	26%

\*read any of the last four issues of community newspaper \*\* read any community newspaper

#### READERSHIP OF FLYERS DELIVERED WITH COMMUNITY NEWSPAPERS

(Read Always Or Sometimes)

## 48% of community newspaper readers always or sometimes read Automotive flyers delivered in their community newspaper.

Automotive Supply or Service	48%
Computer Hardware or Software	41%
Department Stores including Clothing	73%
Drug Store or Pharmacy	62%
Fast Food Restaurant	47%
Furniture or Appliances or Electronics	73%
Grocery Store	78%
Home Improvement Store	74%
Investment or Banking Services	30%
Telecommunication and Wireless Products	29%
Other Products or Services	54%

#### **COMMUNITY PRINT MEDIA VS. RADIO**

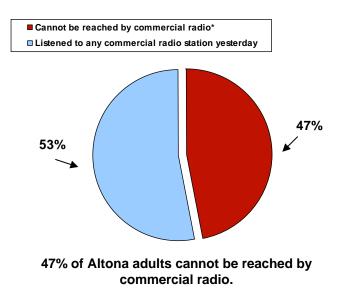
88%

Paper

80%

Echo

A newspaper is often read by more than one person and has a long shelf life. Radio is a fragmented medium requiring many ads on many stations to effectively reach the market.



in Altona cannot match the reach of the local community newspaper. 22% 10% 6% 6% Satellite Read Anv The Red Altona 950 Winnipeg Winnipeg Community **River Valley** CFAM 92.1 CITI 95.1 CHVN

Even the top radio station available

\*did not listen to radio yesterday or listened to CBC only