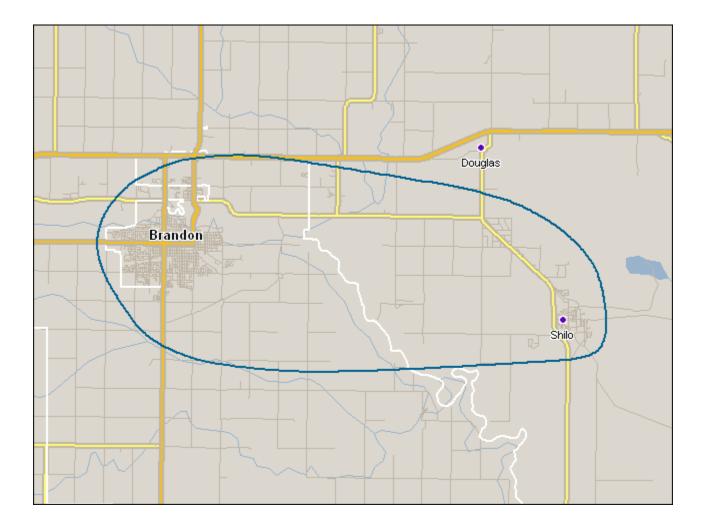
Westman Journal

Publication: Westman Journal Code: 60034 Market: Brandon, MB Population: 31 347 Publishing Day: Thursday Source: ComBase 2008/2009 Study

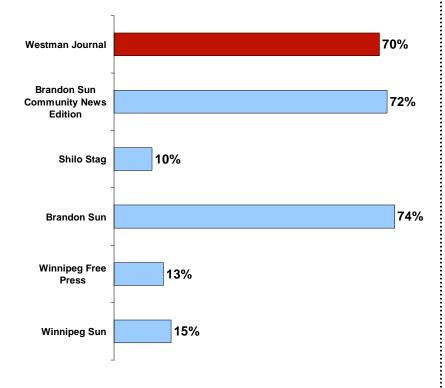


The measurement geography is based on data from Market Analyzer at a minimum 45% household penetration for controlled circulation papers and a minimum 30% household penetration for paid papers.

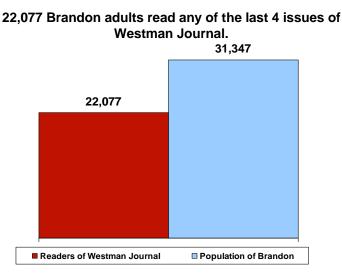
Readership and Demographics

NET READERSHIP*

70% of Brandon adults read any of the last 4 issues of Westman Journal.



NET READERS



* cumulative readership - read any of the last four issues of community paper / read any of the last five weekday issues of daily newspaper

Publication measured as Brandon Wheat City Journal in geography noted on map.

NEWSPAPER READERSHIP

- 89% of Brandon adults read any community newspaper.
- 77% of Brandon adults read any daily newspaper.
- **17%** of Brandon adults can only be reached with community newspapers.

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READER DEMOGRAPHICS: Westman Journal

 68% of females read Westman Journal.*

GENDER	
Male	74%
Female	68%
AGE	
18-34 years old	48%
35-49 years old	83%
50+ years old	78%
EDUCATION	
High School or less	63%
Tech. or College	68%
University +	84%
HOUSEHOLD INCOME	
<\$30K	48%
\$30-49K	75%
>\$50K	76%
RESIDENCE	
Own Residence	76%
Rent Residence	52%
FAMILY STATUS	
With children	71%
Without children	70%

Media Habits

REASONS FOR READING COMMUNITY NEWSPAPERS

31% of Westman Journal readers said they read their community newspaper for advertising.

	Westman Journal Readers*	Community Newspaper Readers**
Editorial	41%	37%
Local News	86%	83%
Local Events	62%	59%
Classified	42%	41%
Real Estate	20%	20%
Jobs/Employment	27%	28%
Advertising	31%	32%
Flyers	42%	44%

*read any of the last four issues of community newspaper ** read any community newspaper

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READERSHIP OF FLYERS DELIVERED WITH COMMUNITY NEWSPAPERS

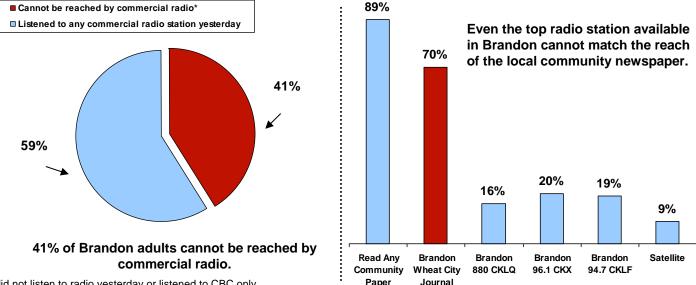
(Read Always Or Sometimes)

45% of community newspaper readers always or sometimes read Automotive flyers delivered in their community newspaper.

Automotive Supply or Service	45%
Computer Hardware or Software	50%
Department Stores including Clothing	80%
Drug Store or Pharmacy	58%
Fast Food Restaurant	54%
Furniture or Appliances or Electronics	75%
Grocery Store	81%
Home Improvement Store	69%
Investment or Banking Services	36%
Telecommunication and Wireless Products	32%
Other Products or Services	75%

COMMUNITY PRINT MEDIA VS. RADIO

A newspaper is often read by more than one person and has a long shelf life. Radio is a fragmented medium requiring many ads on many stations to effectively reach the market.



 $^{*}\mbox{did}$ not listen to radio yesterday or listened to CBC only

Publication measured as Brandon Wheat City Journal in geography noted on map.