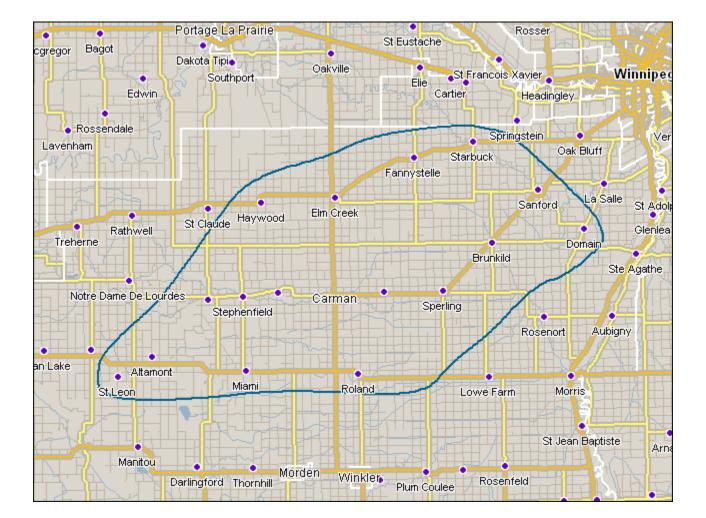
The Valley Leader

Publication: The Valley Leader Code: 60044 Market: Carman, MB Population: 8 596 Publishing Day: Friday Source: ComBase 2008/2009 Study



The measurement geography is based on data from Market Analyzer at a minimum 45% household penetration for controlled circulation papers and a minimum 30% household penetration for paid papers.

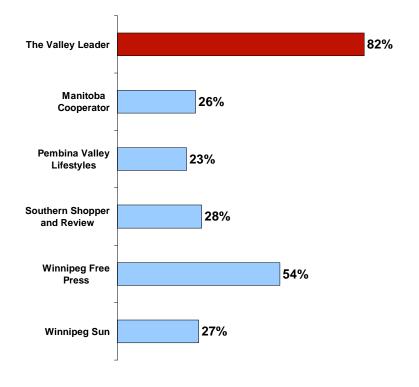
Readership and Demographics

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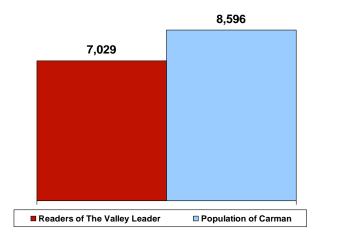
NET READERSHIP*

82% of Carman adults read any of the last 4 issues of The Valley Leader.



NET READERS

7,029 Carman adults read any of the last 4 issues of The Valley Leader.



* cumulative readership - read any of the last four issues of community paper / read any of the last five weekday issues of daily newspaper

NEWSPAPER READERSHIP

- 87% of Carman adults read any community newspaper.
- 62% of Carman adults read any daily newspaper.
- **30%** of Carman adults can only be reached with community newspapers.

READER DEMOGRAPHICS:

The Valley Leader

• 78% of females read The Valley Leader.*

GENDER	
Male	85%
Female	78%
	70%
AGE	
18-34 years old	74%
35-49 years old	87%
50+ years old	82%
EDUCATION	
High School or less	83%
Tech. or College	82%
University +	80%
HOUSEHOLD INCOME	
<\$30K	80%
\$30-49K	92%
>\$50K	82%
RESIDENCE	
Own Residence	81%
Rent Residence	87%
FAMILY STATUS	
With children	83%
Without children	81%

Media Habits

REASONS FOR READING COMMUNITY NEWSPAPERS

34% of The Valley Leader readers said they read their community newspaper for advertising.

	The Valley Leader Readers*	Community Newspaper Readers**
Editorial	30%	29%
Local News	89%	87%
Local Events	48%	48%
Classified	46%	45%
Real Estate	16%	15%
Jobs/Employment	21%	20%
Advertising	34%	33%
Flyers	20%	19%

*read any of the last four issues of community newspaper ** read any community newspaper

READERSHIP OF FLYERS DELIVERED WITH COMMUNITY NEWSPAPERS

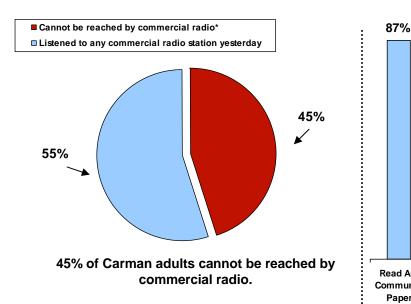
(Read Always Or Sometimes)

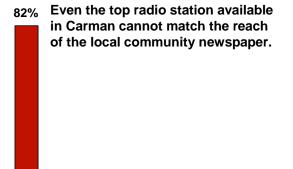
43% of community newspaper readers always or sometimes read Automotive flyers delivered in their community newspaper.

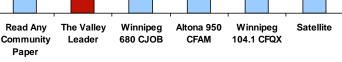
Automotive Supply or Service	43%
Computer Hardware or Software	44%
Department Stores including Clothing	78%
Drug Store or Pharmacy	52%
Fast Food Restaurant	45%
Furniture or Appliances or Electronics	68%
Grocery Store	81%
Home Improvement Store	73%
Investment or Banking Services	29%
Telecommunication and Wireless Products	31%
Other Products or Services	66%

COMMUNITY PRINT MEDIA VS. RADIO

A newspaper is often read by more than one person and has a long shelf life. Radio is a fragmented medium requiring many ads on many stations to effectively reach the market.







8%

14%

9%

9%