Swan River Star & Times

Publication: Swan River Star & Times

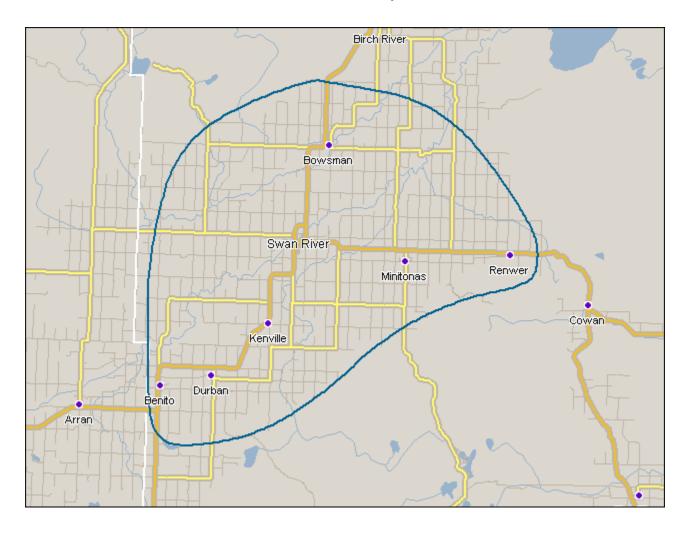
Code: 60016

Market: Swan Valley, MB

Population: 6 561

Publishing Day: Tuesday

Source: ComBase 2008/2009 Study

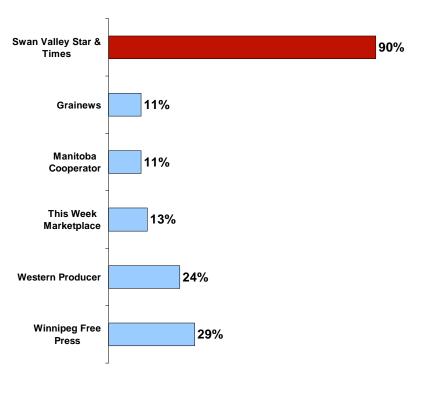


The measurement geography is based on data from Market Analyzer at a minimum 45% household penetration for controlled circulation papers and a minimum 30% household penetration for paid papers.

Readership and Demographics

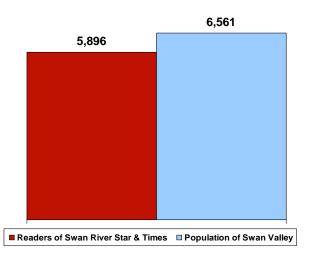
NET READERSHIP*

90% of Swan Valley adults read any of the last 4 issues of Swan River Star & Times.



NET READERS

5,896 Swan Valley adults read any of the last 4 issues of Swan River Star & Times.



^{*} cumulative readership - read any of the last four issues of community paper / read any of the last five weekday issues of daily newspaper

NEWSPAPER READERSHIP

- 90% of Swan Valley adults read any community newspaper.
- 34% of Swan Valley adults read any daily newspaper.
- 58% of Swan Valley adults can only be reached with community newspapers.

READER DEMOGRAPHICS: Swan River Star & Times

 92% of females read Swan River Star & Times.*

| GENDER | |
|---------------------|-----|
| Male | 87% |
| Female | 92% |
| AGE | |
| 18-34 years old | 82% |
| 35-49 years old | 87% |
| 50+ years old | 95% |
| EDUCATION | |
| High School or less | 91% |
| Tech. or College | 94% |
| University + | 85% |
| HOUSEHOLD INCOME | |
| <\$30K | 97% |
| \$30-49K | 88% |
| >\$50K | 90% |
| RESIDENCE | |
| Own Residence | 91% |
| Rent Residence | 86% |
| FAMILY STATUS | |
| With children | 96% |
| Without children | 86% |

Media Habits

REASONS FOR READING COMMUNITY NEWSPAPERS

46% of Swan River Star & Times readers said they read their community newspaper for advertising.

| | Swan River Star & Times Readers* | Community Newspaper Readers** |
|-----------------|---|-------------------------------------|
| Editorial | 42% | 42% |
| Local News | 81% | 81% |
| Local Events | 62% | 62% |
| Classified | 52% | 52% |
| Real Estate | 22% | 22% |
| Jobs/Employment | 25% | 25% |
| Advertising | 46% | 46% |
| Flyers | 24% | 24% |

^{*}read any of the last four issues of community newspaper

READERSHIP OF FLYERS DELIVERED WITH COMMUNITY NEWSPAPERS

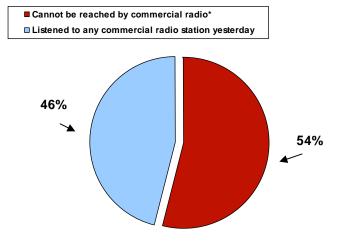
(Read Always Or Sometimes)

47% of community newspaper readers always or sometimes read Automotive flyers delivered in their community newspaper.

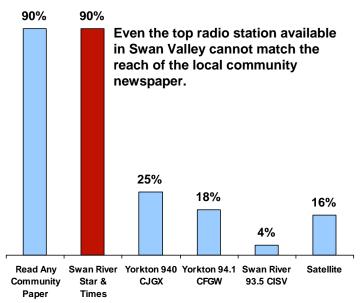
| Automotive Supply or Service | 47% |
|---|-----|
| Computer Hardware or Software | 43% |
| Department Stores including Clothing | 67% |
| Drug Store or Pharmacy | 66% |
| Fast Food Restaurant | 51% |
| Furniture or Appliances or Electronics | 65% |
| Grocery Store | 86% |
| Home Improvement Store | 71% |
| Investment or Banking Services | 33% |
| Telecommunication and Wireless Products | 35% |
| Other Products or Services | 63% |

COMMUNITY PRINT MEDIA VS. RADIO

A newspaper is often read by more than one person and has a long shelf life. Radio is a fragmented medium requiring many ads on many stations to effectively reach the market.



54% of Swan Valley adults cannot be reached by commercial radio.



*did not listen to radio yesterday or listened to CBC only

Source: ComBase 2008/2009

^{**} read any community newspaper