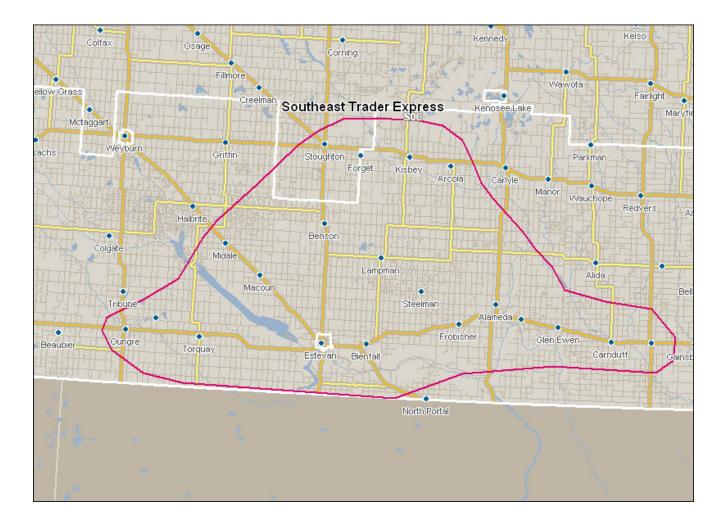
Southeast Trader Express

Publication: Southeast Trader Express Code: 70027 Market: Estevan, SK Population: 16 222 Publishing Day: Friday Source: ComBase 2008/2009 Study



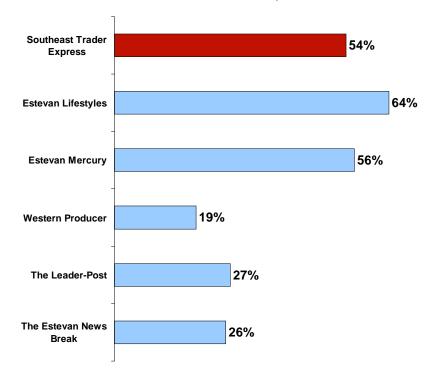
The measurement geography is based on data from Market Analyzer at a minimum 45% household penetration for controlled circulation papers and a minimum 30% household penetration for paid papers.

Readership and Demographics

:

NET READERSHIP*

54% of Estevan adults read any of the last 4 issues of Southeast Trader Express.



NET READERS

8,726 Estevan adults read any of the last 4 issues of Southeast Trader Express.



* cumulative readership - read any of the last four issues of community paper / read any of the last five weekday issues of daily newspaper

NEWSPAPER READERSHIP

- 84% of Estevan adults read any community newspaper.
- 46% of Estevan adults read any daily newspaper.
- 42% of Estevan adults can only be reached with community newspapers.

.....

READER DEMOGRAPHICS:

Southeast Trader Express

 60% of females read Southeast Trader Express.*

| GENDER | |
|---------------------|-----|
| Male | 48% |
| Female | 60% |
| AGE | |
| 18-34 years old | 51% |
| 35-49 years old | 58% |
| 50+ years old | 53% |
| EDUCATION | |
| High School or less | 51% |
| Tech. or College | 61% |
| University + | 52% |
| HOUSEHOLD INCOME | |
| <\$30K | 53% |
| \$30-49K | 87% |
| >\$50K | 49% |
| RESIDENCE | |
| Own Residence | 55% |
| Rent Residence | 44% |
| FAMILY STATUS | |
| With children | 60% |
| Without children | 50% |
| | |

Media Habits

REASONS FOR READING COMMUNITY NEWSPAPERS

32% of Southeast Trader Express readers said they read their community newspaper for advertising.

| | Southeast Trader Express Readers* | Community Newspaper Readers** |
|-----------------|--|-------------------------------------|
| Editorial | 24% | 23% |
| Local News | 82% | 80% |
| Local Events | 56% | 56% |
| Classified | 43% | 40% |
| Real Estate | 27% | 26% |
| Jobs/Employment | 18% | 19% |
| Advertising | 32% | 32% |
| Flyers | 31% | 31% |

*read any of the last four issues of community newspaper ** read any community newspaper

READERSHIP OF FLYERS DELIVERED WITH COMMUNITY NEWSPAPERS

(Read Always Or Sometimes)

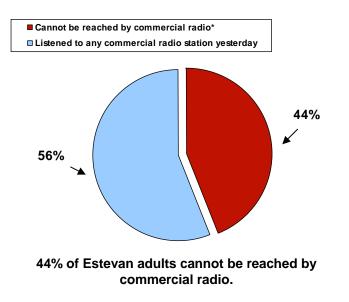
51% of community newspaper readers always or sometimes read Automotive flyers delivered in their community newspaper.

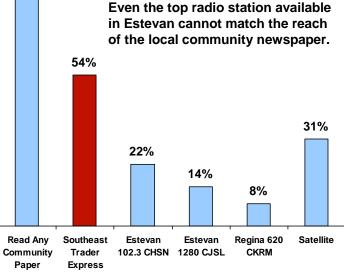
| Automotive Supply or Service | 51% |
|---|-----|
| Computer Hardware or Software | 41% |
| Department Stores including Clothing | 68% |
| Drug Store or Pharmacy | 61% |
| Fast Food Restaurant | 54% |
| Furniture or Appliances or Electronics | 72% |
| Grocery Store | 79% |
| Home Improvement Store | 72% |
| Investment or Banking Services | 32% |
| Telecommunication and Wireless Products | 32% |
| Other Products or Services | 68% |

COMMUNITY PRINT MEDIA VS. RADIO

84%

A newspaper is often read by more than one person and has a long shelf life. Radio is a fragmented medium requiring many ads on many stations to effectively reach the market.





^{*}did not listen to radio yesterday or listened to CBC only