## Southeast Trader

## Express

## Publication: Southeast Trader Express

Code: 70027
Market: Estevan, SK
Population: 16222
Publishing Day: Friday
Source: ComBase 2008/2009 Study


The measurement geography is based on data from Market Analyzer at a minimum 45\% household penetration for controlled circulation papers and a minimum $30 \%$ household penetration for paid papers.

## Readership and Demographics

NET READERSHIP*

54\% of Estevan adults read any of the last 4 issues of Southeast Trader Express.

$\qquad$

NET READERS
8,726 Estevan adults read any of the last 4 issues of Southeast Trader Express.


* cumulative readership - read any of the last four issues of community paper / read any of the last five weekday issues of daily newspaper


## NEWSPAPER READERSHIP

- 84\% of Estevan adults read any community newspaper.
- $46 \%$ of Estevan adults read any daily newspaper.
- 42\% of Estevan adults can only be reached with community newspapers.
$\qquad$

READER DEMOGRAPHICS:

## Southeast Trader Express

- 60\% of females read Southeast Trader Express.*

| GENDER |  |
| :---: | :---: |
| Male | 48\% |
| Female | 60\% |
| AGE |  |
| 18-34 years old | 51\% |
| 35-49 years old | 58\% |
| 50+ years old | 53\% |
| EDUCATION |  |
| High School or less | 51\% |
| Tech. or College | 61\% |
| University + | 52\% |
| HOUSEHOLD INCOME |  |
| <\$30K | 53\% |
| \$30-49K | 87\% |
| >\$50K | 49\% |
| RESIDENCE |  |
| Own Residence | 55\% |
| Rent Residence | 44\% |
| FAMILY STATUS |  |
| With children | 60\% |
| Without children | 50\% |

## Media Habits

## REASONS FOR READING COMMUNITY NEWSPAPERS

32\% of Southeast Trader Express readers said they read their community newspaper for advertising.

|  | Southeast <br> Trader <br> Express <br> Readers* | Community <br> Newspaper <br> Readers** |
| :--- | :---: | :---: |
| Editorial | $24 \%$ | $23 \%$ |
| Local News | $82 \%$ | $80 \%$ |
| Local Events | $56 \%$ | $56 \%$ |
| Classified | $43 \%$ | $40 \%$ |
| Real Estate | $27 \%$ | $26 \%$ |
| Jobs/Employment | $18 \%$ | $19 \%$ |
| Advertising | $32 \%$ | $32 \%$ |
| Flyers | $31 \%$ | $31 \%$ |

*read any of the last four issues of community newspaper
** read any community newspaper

## READERSHIP OF FLYERS DELIVERED WITH COMMUNITY NEWSPAPERS (Read Always Or Sometimes)

51\% of community newspaper readers always or sometimes read Automotive flyers delivered in their community newspaper.

| Automotive Supply or Service | $51 \%$ |
| :--- | :---: |
| Computer Hardware or Software | $41 \%$ |
| Department Stores including Clothing | $68 \%$ |
| Drug Store or Pharmacy | $61 \%$ |
| Fast Food Restaurant | $54 \%$ |
| Furniture or Appliances or Electronics | $72 \%$ |
| Grocery Store | $79 \%$ |
| Home Improvement Store | $72 \%$ |
| Investment or Banking Services | $32 \%$ |
| Telecommunication and Wireless Products | $32 \%$ |
| Other Products or Services | $68 \%$ |

## COMMUNITY PRINT MEDIA VS. RADIO

A newspaper is often read by more than one person and has a long shelf life. Radio is a fragmented medium requiring many ads on many stations to effectively reach the market.


44\% of Estevan adults cannot be reached by commercial radio.


